



APIS MONTHLY REPORT



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DEC
2020

VEGA



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Ideas for better health

APIS Monthly Report

Comprehensive

Professional

Objective

CATALOGUE

Overview

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● Overview

This month, the overall turnover of animal raw materials market remained stable. The animal raw material market was affected by the epidemic situation and the low demand of breeding this year, the recovery is obvious in the later stage. With the gradual decrease of temperature, breeding has entered the disease prone period, Penicillin, Analgin and other categories have shown a strong trend. It is expected that the market demand will gradually increase till the first quarter of next year, and it is suggested to pay attention to it.

In recent, Florfenicol, Penicillin, Levamisole and other categories have been running strongly; Doxycycline hydrochloride is not full of supply, the price tends to be stable; with the balance for ratio of supply and demand, the prices of most mainstream categories are stable.

● Exchange Rate

The exchange rate is stable at 1USD = 6.543RMB, 1EUR=7.931RMB.



1. Macrolide Series :

Tylosin tartrate/Tilmicosin: In the past month, mainstream manufacturers have increased quotations. At present, the spot has decreased. It is expected that the goods will remain tight, prices are expected remaining stable and up in the future. Affected by the recent USD-RMB exchange rate, the cost of raw materials rebounds and prices rise slightly. Lead time is tight in market, and various manufacturers restrict orders. The market price of tilmicosin Phosphate is around USD 42-43/KG, and the tylosin tartrate powder is around USD 32/KG.

Erythromycin Thiocyanate: The market price of veterinary drug grade Erythromycin thiocyanate is relatively stable. As the market demand of Azithromycin is being well sold, the intermediate grade of Erythromycin thiocyanate has risen rapidly. Now market price is around USD 45-46/KG.

Azithromycin: Due to the spread of Covid situation in Western countries and winter of the flu season, a lot of clients signed large amounts of products. Prices have risen in the short term and deliveries are relatively tight, but due to the long-term stable supply in the market, the expected increase is predicted limited. Market price is USD 118-122/KG.

2. β -lactams Series :

Amoxicillin: After entering December, the price continued to remain stable, the transaction price was high, and the transaction volume was average. There are sources of goods on the market for all brand products. The price of the same period last year was USD 23.5. In September 2020, it entered the upward channel, and rose to USD 24/KG in September. December's USD 25.5/KG, an increase of more than 10%.

Penicillin G Procaine: The quotation of mainstream factories continues to be high, and the supply is limited, the market responds positively, the inquiries are hot, the price is relatively concentrated, the market price index runs at a high level, and the seasonal performance may continue to run at a high level.

3. Aminoglycosides Series :

Neomycin sulfate: Market situation: The market price in November around USD 17-17.5/Bou. At present, the exchange rate for RMB to the US dollar is at high level. The price of neomycin is relatively high due to the influence of the US dollar exchange rate. The market price currently is

stable, and market demand is gradually increasing in this winter.

Later prediction: It is expected that the market price increase in the near future. In winter the purchase into peak period, the price is expected to rise slowly.

4. Tetracyclines Series :

Doxycycline HCL: Kunshan has already re-offered for Doxycycline HCL recently, but the Supply qty is low than the market expectation. In additional , Jiupeng now also in limited production because the heating in winter. In a word, market is demand exceeds supply, and price is stable and strong around USD 89-91/KG. Before Chinese new year, We estimate the price won't decrease much.

OTC HCL: Due to the OTC Base price raise, market price of OTC HCL raised to USD 14.7-15.5/kg. Within the 4th Season, it is high demand of OTC HCL and Doxycycline HCL, it make the market hot and also the delivery to be more tight than before, market become hot recently.

5. Amido alcohols Series :

Florfenicol: This month, the market demand continues to be hot, leading to a serious shortage of supply in the market. At present, the production plans of major factories have been scheduled for January to February 2021, among which Kangmu brand and Guobang brand are the most tense. At the same time, it also leads to the continuous rise of market price. The price changes almost once a week, and the current (10th DEC) price is around \$63-64/kg and the long-term price of goods in 2021 will be between USD 62-63/KG and maintain an upward trend.

As the supply of mainstream factories is tight, we expect that the market price rise will continue. If there is purchasing demand in the near future, we suggest to reserve some inventory to cope with market changes.

6. Lincomamides Series :

Lincomycin: Lincomycin price is stable at NOV. Price is around USD 39-44/KG. During mid Oct., some factory have improved price. The main reason is exchange rate decrease a lot and the usd cost increase. For future trend, it depends on whether Topfond finished moving address and can recover normally.

7. Quinolones Series :

Enrofloxacin/Ciprofloxacin: Market demands increased much, and factories inventory not enough. Market price is keep stable, around USD 26.5-27/KG.

Norfloxacin: The price keep stable, and no change. Market price is around USD 36.5-37/KG.

8. Sulfonamides Series :

Sulfadiazine (sodium): It is one of the sulfonamide antibacterial drugs. The current price is at a high level. As strict environmental protection and raw material rise, price is still in a upward trend. Price fluctuates between USD 31-31.5/KG.

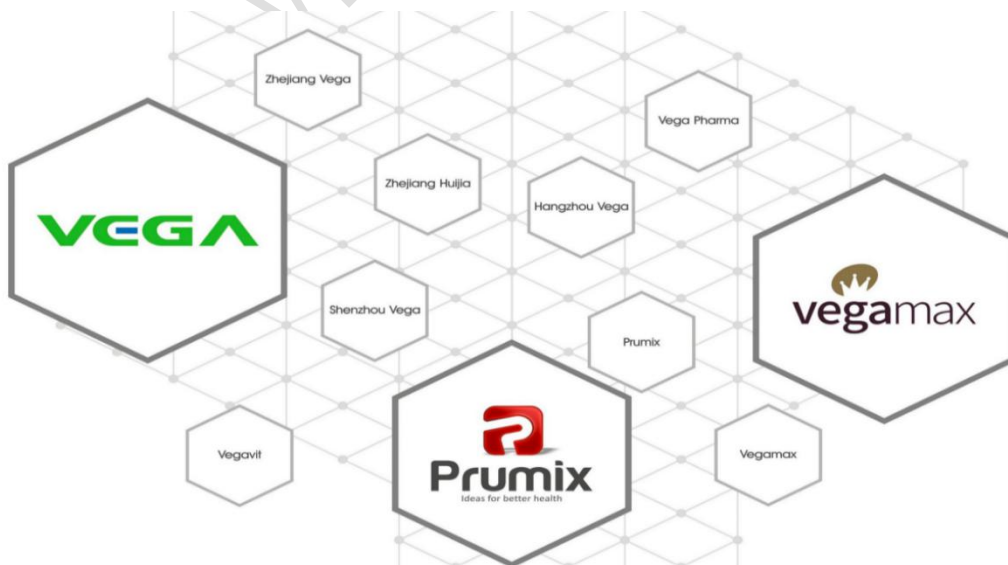
Sulfamethazine (sodium): It is one of the sulfonamide antibacterial drugs. Recently, due to the increase in the price of raw material acetylacetone, manufacturers have raised the price accordingly. The current market price fluctuates around USD 12.9/KG, and the price is slowly increasing in the later period.

9. Nitrofurans Series :

Furaltadone: The supplying and production are stable. Market price keeps stable around USD 19 /KG , and furazolidone market price is around USD 12/KG.



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